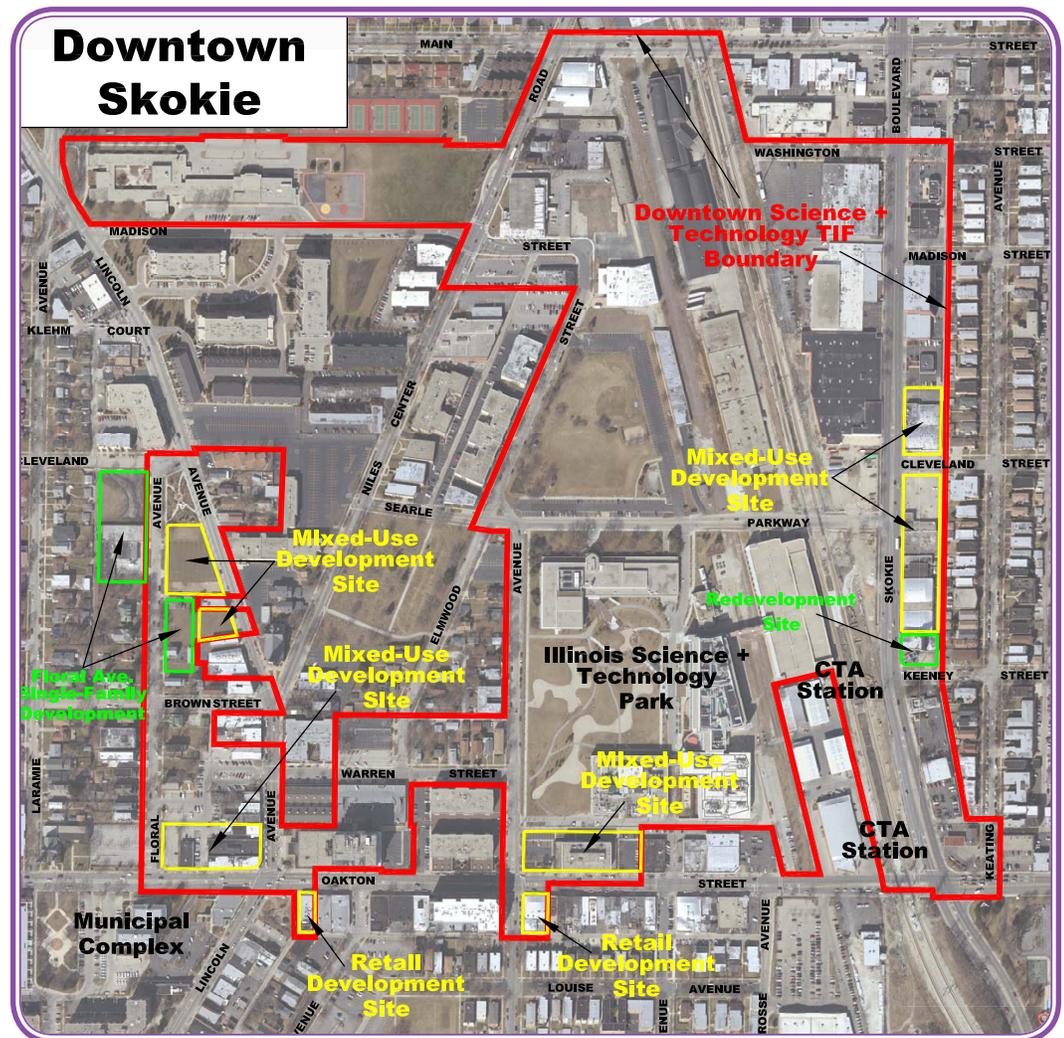


### WELCOME BACK TO SKOKIEBIZ / VOL.II

The Village of Skokie ended 2015 with several major economic development accomplishments, including a record year for new business openings, increased sales and real estate transfer tax receipts, and the amendment of the Downtown Science + Technology Tax Increment Finance (TIF) District (see below) which promotes several mixed-use and retail redevelopment sites in and around the renowned Illinois Science + Technology Park (IS+TP).

#### Downtown Science + Technology Tax Increment Finance (TIF) District



The Concourse Office Plaza, 4709-4711 Golf Road, is located adjacent to the Double-Tree by Hilton Hotel Chicago and the North Shore Center for the Performing Arts in Skokie and contains 300,000 square feet of office/medical space.



In October 2015, a delegation of executives and economic leaders from Guangzhou, China met with Village staff and visited biotech company LanzaTech's new global headquarters at the Illinois Science + Technology Park.



Nixie Gallery, 7925 Lincoln Avenue, opened in Downtown Skokie in August, 2015, promoting local artists as well as supporting occupational independence for children on the autism spectrum.

#### Village of Skokie

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847/933-8446 (leslie.murphy@skokie.org)

[www.skokiebiz.org](http://www.skokiebiz.org)

Questions or comments? Please contact us!

Source: GIS Consortium, 2015 ESRI and Infogroup



The acclaimed Westfield Old Orchard Shopping Center had 24 new retailers open or relocate during 2015 and added over \$9.8 million in improvements, including this new eastern entryway.

### OLD ORCHARD GOLF ROAD SKOKIE BOULEVARD

- # BUSINESSES: 737 (RETAIL/RESTAURANT: 214)
- # WORKERS: 12,626
- RETAIL POTENTIAL (DEMAND): \$89.72 MILLION
- RETAIL SALES (SUPPLY): \$661.30 MILLION

### EAST/WEST TOUHY AVENUE

- # BUSINESSES: 457 (RETAIL/RESTAURANT: 118)
- # WORKERS: 7,849
- RETAIL POTENTIAL (DEMAND): \$56.42 MILLION
- RETAIL SALES (SUPPLY): \$326.46 MILLION

### DOWNTOWN SKOKIE OAKTON STREET

- # BUSINESSES: 508 (RETAIL/RESTAURANT: 89)
- # WORKERS: 5,140
- RETAIL POTENTIAL (DEMAND): \$90.42 MILLION
- RETAIL SALES (SUPPLY): \$123.48 MILLION

### DEMPSTER STREET

- # BUSINESSES: 393 (RETAIL/RESTAURANT: 70)
- # WORKERS: 2,210
- RETAIL POTENTIAL (DEMAND): \$78.29 MILLION
- RETAIL SALES (SUPPLY): \$81.61 MILLION

### CHURCH STREET MAIN STREET

- # BUSINESSES: 213 (RETAIL/RESTAURANT: 40)
- # WORKERS: 1,444
- RETAIL POTENTIAL (DEMAND): \$42.7 MILLION
- RETAIL SALES (SUPPLY): \$32.37 MILLION



Downtown Skokie added 14 new retail, service and office businesses along with new property owners at 7941 Lincoln Avenue (former Traeger Furs and to become a new Chase Bank facility) and 5047 Oakton Street (former Wintrust Bank building).



The new owners of the historic Bronx building, 8800 Bronx Avenue, received one of several recent exterior renovation grants administered via the Village's West Dempster TIF District program.

Note: For a map of the Village's "Commercial Corridors" please see [www.skokie.org/edmain.cfm](http://www.skokie.org/edmain.cfm)

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## SKOKIEBIZ-BITES



Upscale burger chain Shake Shack opened its 3rd Chicagoland restaurant at Westfield Old Orchard in Skokie last June and continues to receive rave reviews.



Exciting ethnic restaurants continue to pop up in Downtown Skokie, including El Fuego Mexican Restaurant, 8020 Lincoln Avenue, featuring salsa nights, karaoke and a spicy tequila bar!



In December, Mayor George Van Dusen, Village Manager, John Lockerby and staff visited 1871 Chicago's Merchandise Mart-based incubator, to learn more about supporting startups in Skokie.

**Did you know?** This past summer, **The Municipal Design Review Network (MDRN)** of DePaul University's prestigious Chaddick Institute and Village staff co-hosted a 'Mobile Workshop', where Chicago-area planners, designers, and other elected and appointed officials toured Downtown Skokie, reviewing progress that has been made to make the area a great place to live, work, learn and play.

New 'fast casual' restaurants that will soon be calling Skokie home include Filipino multi-national fast food chain **Jollibee**, **Chick-fil-A**, **Culver's**, a new drive-thru prototype **Panera Bread**, and **Starbucks Coffee** marking the Village's 6th location. Also, the Village is working with a Chicago-based craft brewery which plans to open proximate to Downtown Skokie this summer, 2016.

Notable anniversaries around town include: **Skokie Public Library Business and Career Center** (4 years); **Libertad** (5 years); **Evanston Subaru in Skokie** (6 years); **Illinois Holocaust Museum and Education Center** (7 years); **Illinois Science + Technology Park** (10 years); **Grand Piano Haus** (12 years); **Chicago's North Shore Convention and Tourism Bureau** (14 years); **North Shore Center for the Performing Arts** (20 years); **Village Crossing** (30 years); and **Westfield Old Orchard Shopping Center** (60 years). Congratulations to **Howard Meyer**, Executive Director, Skokie Chamber of Commerce on his ten-year anniversary with the Chamber.

The **Illinois Science + Technology Park (IS+TP)** now employs a record 1,392 workers with over 80% of the campus' buildings leased.

Exciting IS+TP tenant announcements include: **Groupon** founder Eric Lefkofsky recently invested in **Exicure**, a biopharma company developing immune-modulatory and gene-silencing drugs; **Polyera** released the "Wove" Band, the world's first flexible display product; and **LanzaTech** developed a metabolic "toolkit" featuring its proprietary gas fermentation technologies used in recycling waste carbon streams. Also, the **Technology Innovation Center (TIC)** received a \$250,000 grant from the Searle Funds at **The Chicago Community Trust** to support startup incubator activities.

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Source: Village of Skokie Building and Economic Development Divisions

## ANNOUNCED JOBS IN SKOKIE



Restaurant  
4999 Old Orchard Center  
**70 JOBS**



Restaurant  
3602 Touhy Avenue  
**20 JOBS**



Health Care  
8424 Skokie Boulevard  
**70 JOBS**



Senior Care Laundry  
3712 Jarvis Avenue  
**20 JOBS**



Retailer  
4849 Golf Road  
**60 JOBS**



Management  
8130 McCormick Boulevard  
**15 JOBS**



Retailer  
4999 Old Orchard Center  
**60 JOBS**



Retailer  
4999 Old Orchard Center  
**14 JOBS**



Restaurant  
7070 N Carpenter Avenue  
**60 JOBS**



Education  
8001 Lincoln Avenue  
**11 JOBS**



Office  
8001 Lincoln Avenue  
**40 JOBS**



Restaurant  
3620 Touhy Avenue  
**10 JOBS**



Restaurant  
4710 Dempster Street  
**35 JOBS**



Car-Pooling Service  
4556 Oakton Street  
**10 JOBS**



Restaurant  
4999 Old Orchard Center  
**30 JOBS**



Wholesaler  
7542 St. Louis Avenue  
**10 JOBS**



Health Care  
4711 Golf Road  
**30 JOBS**

SELECTED REPORTED JOBS DATA FROM  
NEW BUSINESS OPENINGS: (10 EMPLOYEES OR GREATER)

**TOTAL NUMBER OF SMALL BUSINESS OPENINGS WITH LESS THAN 10 EMPLOYEES: 52**

Questions or comments? Please contact us!

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Source: Village of Skokie Finance Department



Cocomero Frozen Yogurt and Bubble Tea, 4849 Oakton Street, continues to make Downtown Skokie a sweet place for birthday parties, movie nights and after-school/weekend outings.

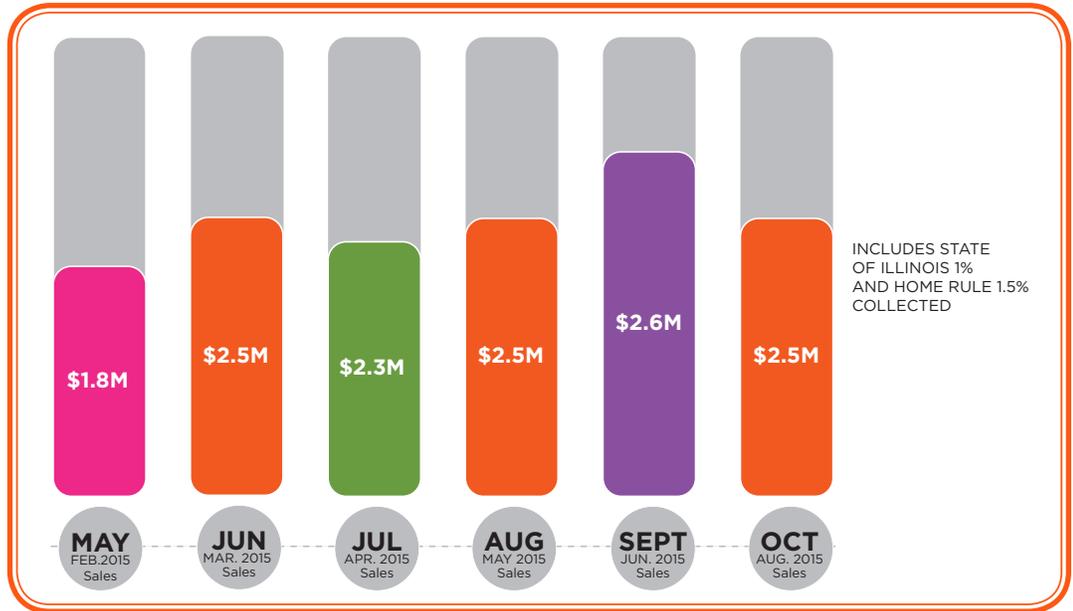


The developer of Floral Avenue's "Not So Big House" development has sold 12 homes and anticipates building another eight to be sold during the Phase II buildout in 2016. Check out StreetScape's showroom at 8149 Lincoln Avenue.

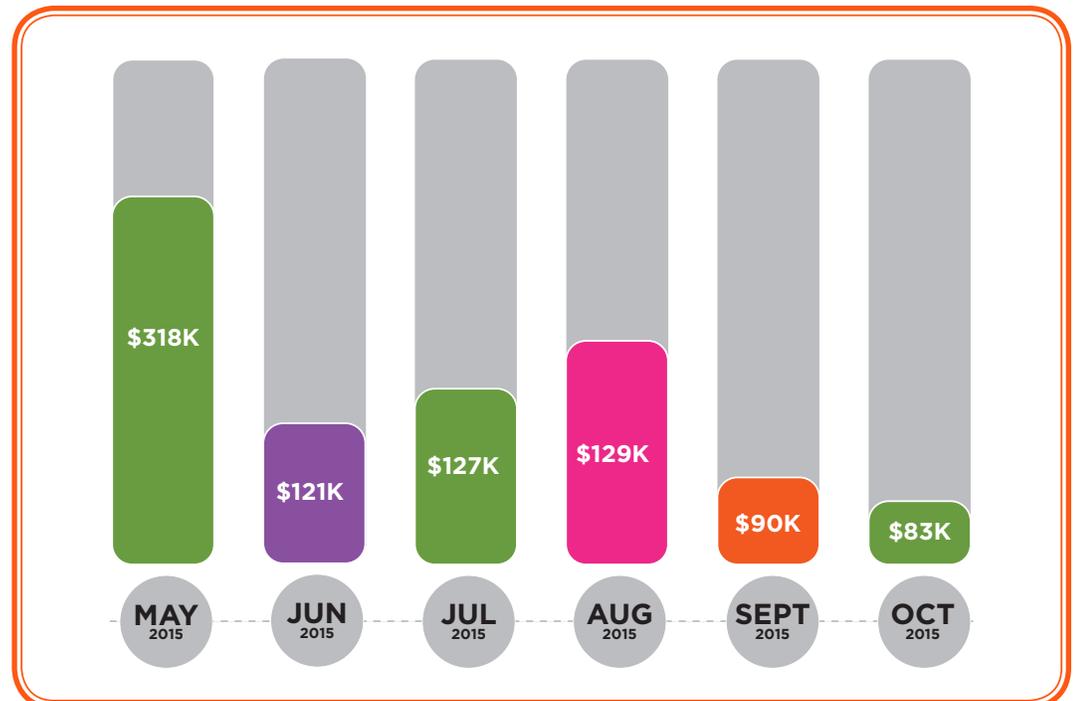


Third generation Sandberg Jewelers, 7096 Carpenter Road, recently remodelled and expanded their fine offerings at Village Crossing in Skokie.

### SALES TAX RECEIPTS (\$)



### REAL ESTATE TRANSFER TAX RECEIPTS (\$)



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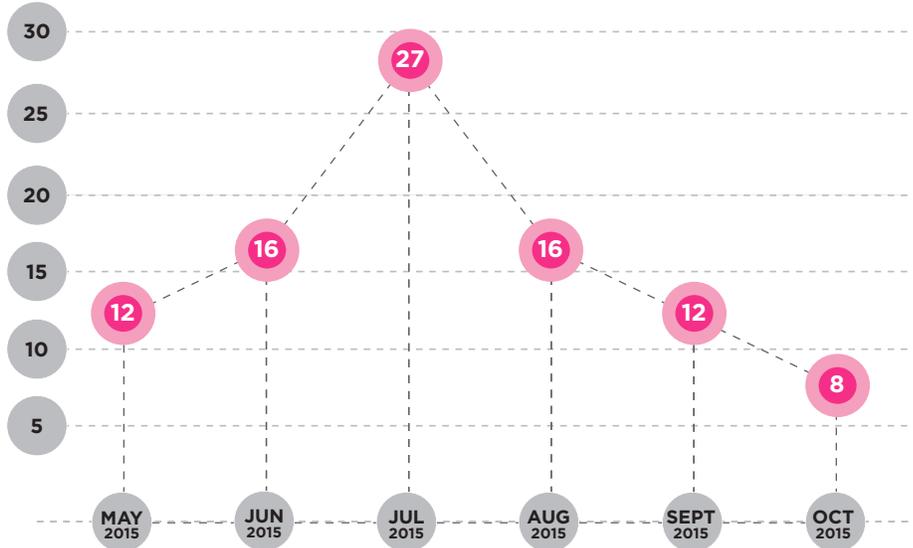
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Source: Village of Skokie Community Development Department

### CERTIFICATE OF OCCUPANCY (CO) PERMITS



CERTIFICATE OF OCCUPANCY (CO) PERMITS ISSUED BY VILLAGE (TOTAL 101)  
MAY - OCTOBER 2015



Vetter Pharma Development Services is expanding to double capacity for performing important quality control functions at their 8025 Lamon Avenue facility.



In November, a Chicago Blackhawks store opened at Westfield Old Orchard. This is the 2015 Stanley Cup Champions' second store in the Chicago area.



A \$300 million project is underway at NorthShore University HealthSystem's Skokie Hospital to expand clinical services, enhance and improve patient care, and upgrade technology. The renovation includes a new surgical pavilion, a state-of-the-art GI lab, and a new ambulatory care center.



VALUE OF PERMITS ISSUED/CONSTRUCTION ACTIVITY BY SECTOR  
MAY - OCTOBER 2015

COMMERCIAL

OTHER/INDUSTRIAL

RESIDENTIAL

INSTITUTIONAL

RESTAURANT

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Start-up business Eco-Brite Linens, 3712 Jarvis Avenue, opened its first Skokie facility in October, creating 25 new jobs for the area.

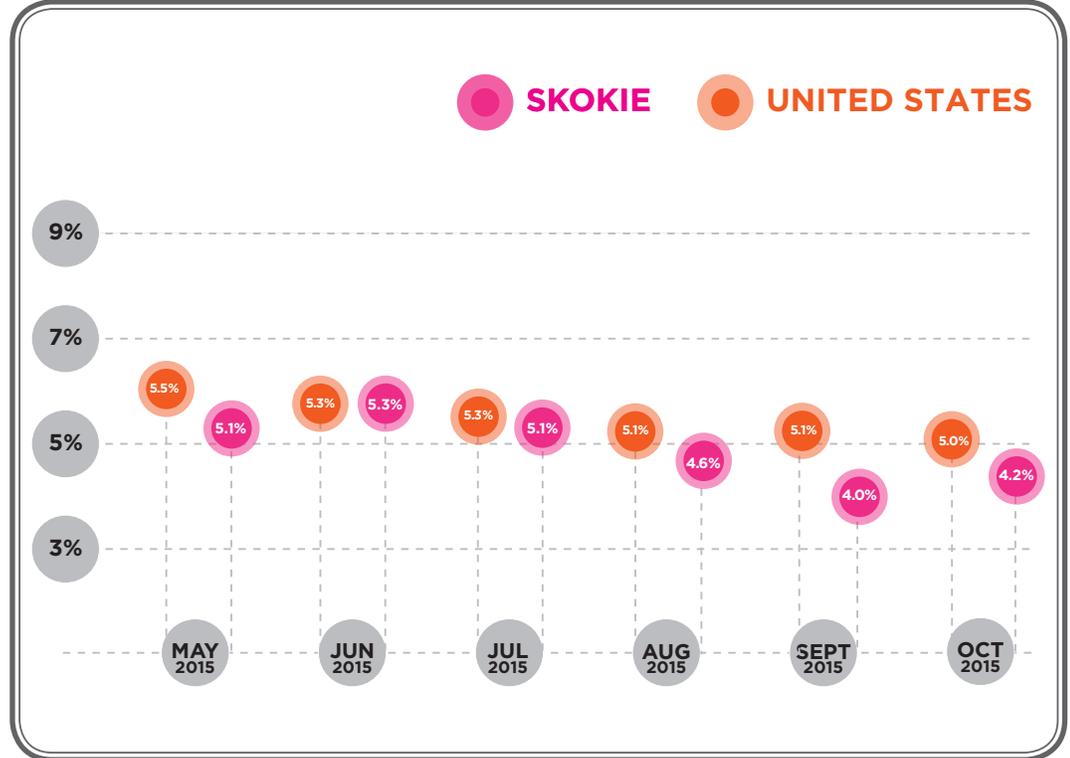


Burlington Coats Factory, 4849 Golf Road, held several successful job fairs and opened across from Westfield Old Orchard in Skokie, just in time for the holidays.



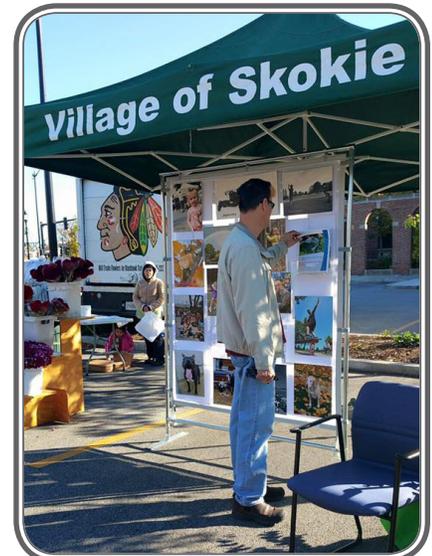
Charles Adler, co-founder of KickStarter.com, addressed a packed house at Skokie's first "Smart Manufacturing Summit", held in November at the IS+TP. The Village's Economic Development and Telecommunications and Technology Commissions co-sponsored the event.

## UNEMPLOYMENT STATS



## IN THE NEXT ISSUE (MID-YEAR 2016)

- Spotlight on the Village of Skokie's Economic Development and Telecommunications and Technology Commissions.
- Update on the Village-wide commercial rehabilitation program, beginning May 2016.
- Highlights from the 2015 Skokie Community Survey related to Economic Development.
- More business anniversary and featured business recognitions.



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